

AIP ASSOCIATION
OF INDUSTRIAL
PARKS OF RUSSIA

About AIP

Industry non-profit organization established in 2010 uniting the majority of industrial parks of Russia as well as service suppliers in sphere of production localization and industrial construction for lobbying common interests

130 MEMEBER COMPANIES

The Association members are 130 entities, representing 89 industrial parks in 46 regions of the Russian Federation. Along with facility management companies of industrial parks the Association also unites regional development corporations, consulting, design and construction companies, equipment suppliers. Together we enforce business to create the best opportunities for industrial investors in Russia. Our activity is aimed to develop competences for professional facility management of industrial sites as well as for keeping high standards of industrial parks based on the best Russian and international practices and experience.

Annually AIP holds more than 20 industry events and permanently represents our members' interests in government authorities, international associations, on investment platforms.

The Association is a creator and owner (copyright holder) of the sector review «Industrial parks in Russia» - annual

46 REGIONS OF RUSSIA

89 INDUSTRIAL PARKS

analytical publication since 2010, the first and the only comprehensive source about all industrial parks of the country. The Association also regularly conducts other specific industry surveys in the area of industrial parks and investments and publishes analytical materials.

For foreign investors considering expansion and localisation of production lines AIP is an «entry point» and procedure guide in Russia

Starting from 1 September 2015 AIP is the official registered body for certification of industrial parks on compliance with the Russian National standard «Industrial Parks. Requirements» GOST R 56301 - 2014 in accordance with the rules of the voluntary certification system of AIP, registered on 10 August 2015 by Rosstandart in the Unified Register of registered voluntary certification systems № ROSS RU.M1370.04IAYA0.

www.indparks.ru

AIP functions

ATTRACTION INVESTMENTS TO INDUSTRIAL PARKS AND SEZ

strategic marketing of industrial parks as the best place to locate production facilities
expanding business contacts in international investment society
distribution of information about capabilities of AIP members
provision of initial information to potential investors about production facilities allocation possibilities

LOBBY

expressing common interests of AIP members in expert and public councils of state authorities
preparing proposals on introducing changes and additions to state regulations
development of special products and programs jointly with development institutions

CENTRE OF EXPERTISE FOR INDUSTRIAL INFRASTRUCTURE AND LOCALISATION

methodological assistance to AIP members, exchange of knowledge and experience between AIP members
certification of industrial parks
sectoral consulting services

Products

INDUSTRY EVENTS

MORE THAN 20 OWN EVENTS PER YEAR



- Foreign business-missions, investors guide seminars
- Introductory tours to industrial parks
- Practical workshops
- Industry conferences
- Study seminars and lectures

EXPERT CONSULTANCY ON INDUSTRIAL PARKS DEVELOPMENT AND MANUFACTURING LOCALIZATION



- Site selection and support for localization investment projects
- Industrial park design documentation
- Branding, corporate identity and marketing materials for industrial parks
- Fund raising

SECTOR ANALYTICS



- Annual overview of industrial parks of Russia
- Weekly monitoring of key news and events in the industry
- Investor's guide for localisation of production in Russia
- Methodological recommendations on creation industrial park
- Collection of industry laws and regulations
- Collection of industry best practices

CERTIFICATION OF INDUSTRIAL PARKS

in compliance with the Russian National standard «Industrial Parks. Requirements»

Resources

AIP MEMBERS
CONSOLIDATED
INDUSTRY POSITION

PROFESSIONAL TEAM OF EXPERTS

PARTNERS IN INVESTMENT SOCIETIES
IN EUROPE AND ASIA

SUPPORT OF STATE
AUTHORITIES OF RUSSIA

INTERNET RESOURCES
REGULAR AUDIENCE
AND ACTIVE PROMOTION

BRAND AND POSITIVE
IMAGE OF AIP IN BU-
SINES-COMMUNITIES

GEO-INFORMATION
SYSTEM OF
INDUSTRIAL PARKS

AIP Board



**Sergey
KACHAEV**

Deputy Minister
of the Russian Federation
for the Development
of the Russian Far East



**Maxim
PAZDNIKOV**

General director
INDUSTRIAL PRO



**Yuriy
YABLOKOV**

Chairman of the Board
OJSC «Corporation Nordtex»



**Sergey
VASIN**

CEO of OJSC «Ulyanovsk
region development
corporation»



**Ayrat
GIZZATULLIN**

CEO of OJSC
Technopolis «Himgrad»



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Association of industrial parks,
GR-director Syngenta



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ZINOVYEVA**

Director of industrial and
innovative development
projects Sberbank of Russia



**Maxim
IVANOV**

President of Group
of companies ALTIUS



**Ilya
KRIVOGOV**

Director General of
NCO «Monotown
development Fund»



**Roman
KARAULOV**

Chairman of the Board
of Holding KPI



**Igor
KOVAL**

Director of the Department
for Investment Policy and
Development of PPP of
the Russian Ministry of
Economic Development



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CEO of OJSC «Industrial
sites development
authority», Belgorod region



**Alexander
OSIPOV**

First Deputy Minister
of the Russian Federation
for the Development
of the Russian Far East



**Vyacheslav
KHOLOPOV**

Partner, Director of
Department of Industrial,
Warehouses and
Land, Russia & CIS



**Denis
REMEZOV**

Director of
LLC Management company
PRO-BUSINESS-PARK



**Sergey
VOLOGODSKIY**

Deputy Director of the
Industry Development Fund

* Newly elected Board in power for two years from December 2016

AIP team



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в радиусе
500 км

47 тыс.

15%

> 22 млн

кт-Петербург

1 575 км

1-Е МЕСТО СРЕДИ РЕГИОНОВ РФ ПО ДИВ. BUSINESS IN RUSSIA-2012
НАЦИОНАЛЬНЫЙ РЕЙТИНГ УСЛОВИЙ ВЕДЕНИЯ БИЗНЕСА
ВСЕМИРНЫМ БАНКОМ И МОК

2-Е МЕСТО В РОССИИ НАЦИОНАЛЬНЫЙ РЕЙТИНГ
ИНВЕСТИЦИОННОГО КЛИМАТА В РОССИИ

В ТРОЙКЕ НАИБОЛЕЕ ИНВЕСТИЦИОННО
ПРИВЛЕКАТЕЛЬНЫХ КОМПАНИЙ РЕГИОНОВ ОКСФОРДА

ПЯТЫЙ МЕЖДУНАРОДНЫЙ ФОРУМ «ИНДУСТРИАЛЬНЫЕ ПРОЕКТЫ В



Partners

in Russia



international



Attraction of foreign investments

Strategical marketing of industrial parks and SEZ in Russia and abroad is one of priority activities of the Association.

Within this work the Association provides its partners with a number of investment options.



BUSINESS-MISSIONS
TO DIFFERENT COUNTRIES
SUPPORTED BY LOCAL PARTNERS



ROAD-SHOWS
IN RUSSIAN REGIONS
FOR FOREIGN INVESTORS



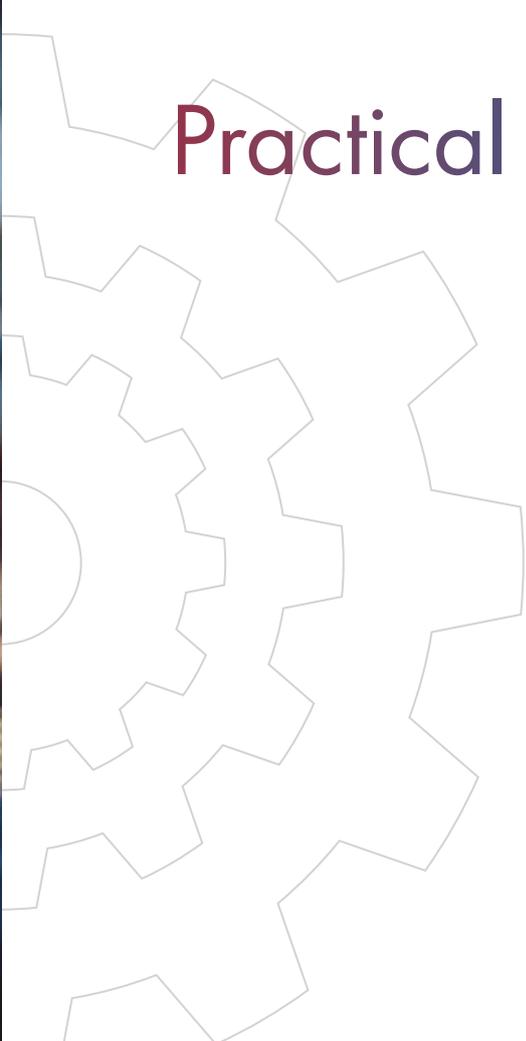
PROMOTION OF INFORMATION
ABOUT INDUSTRIAL PARKS OF RUSSIA IN
INTERNATIONAL INVESTMENT COMMUNITY











Practical seminars and study tours

During last 6 years the active community of about 5000 industry professionals was formed around AIP. In the sector, where each participant has his unique expertise, the most relevant format of communication is event, aimed on industry experience exchange.

PARTICIPANTS

Representatives of public authorities, regional development corporations and facility management companies, media, the biggest international consulting companies, design and construction companies.

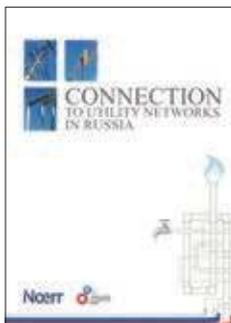
ACTUAL SEMINARS

Exchange of practical experience for creation and development of industrial parks and facility management, cases studies, expert discussions.

STUDY TOURS

- working examples of operating greenfield & brownfield parks;
- applicable advices from top-management about all aspects of creation, management and development of an industrial park;
- practical study of successful projects factors.

Publications and analytics



Improvement of quality of industrial parks services is a priority for the Association. In order to build up competences of facility management companies and developers of industrial parks the Association elaborates and publishes its own methodological and analytical materials on a regular basis.

Annual Review of industrial parks of Russia

Guidelines for the establishment of industrial park

Weekly monitoring of industry news and events

Investors guide for localisation of production in Russia

Summary of sectoral laws and regulations

Collection of industry best practices

Monthly monitoring of investment projects in Russia

Lay-out for conceptual design of industrial park

Field-specific tutorial and analytical publications for infrastructure development and industrial construction

Certification of industrial parks

From 2011 the Association of Industrial Parks conducts voluntary certification of industrial parks.

Certification of the industrial park is the process of verifying compliance with the characteristics of the industrial park to the Standard of Industrial Park. Certification defines the status of the industrial park – designed or operating – and confirms the accuracy of the information specified in the data sheet of the industrial park, which is an integral part of the issued certificates.

From the 1 of September 2016 voluntary certification of industrial parks is being performed on compliance with the National standard GOST R «Industrial parks. Requirements», elaborated by the Association of industrial parks together with the Russian Ministry of Industry and Trade and approved by Rosstandard.



PRINCIPLES OF CERTIFICATION

VOLUNTARITY

COLLEGIALITY

PUBLICITY

How to join AIP



1. TO COLLECT A SMALL SET OF DOCUMENTS

- signed and stamped Questionnaire and Application form;
- stamped copies of Certificate of state registration of the legal entity, Tax registration certificate, Rosstat information letter, Charter of the organization and establishment documents of the organization (constitutive documents).



2. SEND US THE DOCUMENTS

scanned copies of documents by email: gr@indparks.ru, dsh@indparks.ru
and originals by mail: 115093, Moscow, Shchipok street 2, office 6-3



3. PAY THE ENTRANCE FEE



MEMBER OF THE ASSOCIATION
OF INDUSTRIAL PARKS

4. ENJOY NEW OPPORTUNITIES

Executive office submits the Order of admission to the Association, Certificate of AIP member and access to a personal account

Access to the Association network in business community of Russia, Europe and Asia and government authorities

Methodological assistance and individual consulting

Information support



SERVICES FOR AIP MEMBERS

Promotion of information about the Association members on the information resources, events and AIP materials

Free participation in all Association events in Russia

Priority participation in foreign business missions aimed on investments attraction

AIP IS AN ORGANIZATION BASED ON MEMBERSHIP

INTERESTS OF AIP MEMBERS ARE IN PRIORITY FOR OUR WORK AND DEFINE STRATEGY OF THE TEAM ACTIVITY

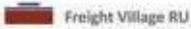
Personal Account on AIP website, opportunity to publish corporate news on the main page

Quarterly monitoring of investment activities on the territory of Russia

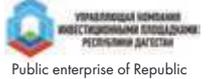
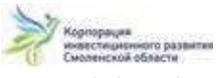
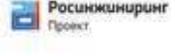
Weekly monitoring of the main events in the field of industrial parks

AIP members

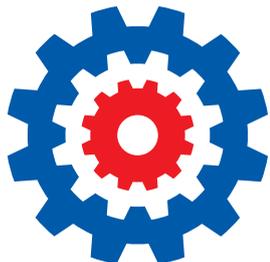
 <p>Деловая Россия</p> <p>All-Russian public organisation D elovaya Rossiya</p>	 <p>Родники</p> <p>OJSC Co rporation N ordteks</p>	 <p>КОМСТРИН</p> <p>LLC Co mstrin</p>	 <p>Корпорация развития Калужской области</p> <p>OJSC K aluga region Development corporation</p>	 <p>OJSC I industrial sites development authority</p>	 <p>Северсталь</p> <p>OJSC S everstal-mefiz</p>
 <p>Lemminkäinen</p> <p>LLC L emminkainen invest</p>	 <p>KPI Key Partner & Intesco</p> <p>OJSC H olding KPI</p>	 <p>TELLUS GROUP</p> <p>LLC T ellus-Consulting</p>	 <p>ХИМГРАД</p> <p>OJSC I dea Capital</p>	 <p>КОРПОРАЦИЯ РАЗВИТИЯ УЛЬЯНОВСКОЙ ОБЛАСТИ</p> <p>OJSC Uly anovsk region Development corporation</p>	 <p>МАСТЕР</p> <p>OJSC K ama industrial park M aster</p>
 <p>TEBODIN</p> <p>Tebodin Eastern Europe B.V Russian branch</p>	 <p>Knight Frank</p> <p>CJSC Kn ight Frank</p>	 <p>КОРПОРАЦИЯ РАЗВИТИЯ САРАТОВСКОЙ ОБЛАСТИ</p> <p>OJSC S atrovpol kraj Development corporation</p>	 <p>KPMG</p> <p>CJSC KPM G</p>	 <p>YIT Industrial Park Greenstate</p> <p>CJSC YI T Saint Petersburg</p>	 <p>RDI</p> <p>LLC RDI</p>
 <p>Велес Капитал</p> <p>LLC I nvestment group VELES Capital</p>	 <p>GDP</p> <p>INDUSTRY TECHNOLOGY DEVELOPMENT</p> <p>LLC GDP Quadrat</p>	 <p>ЯIP</p> <p>OJSC Y aroslavl industrial park</p>	 <p>assmann Beraten + planen</p> <p>LLC A SSMANN Beraten+ Planen</p>	 <p>DREES & SOMMER</p> <p>LLC D rees & Sommer Project management & Building Technologies</p>	 <p>ПРОИЗВОДСТВЕННО-ЛОГИСТИЧЕСКИЙ ПАРК</p> <p>OJSC M anagement company I industrial-Logistic park</p>
 <p>ASTRON</p> <p>LLC I ndab (Astron) Buildings</p>	 <p>ПЕРСПЕКТИВА</p> <p>LLC O NEGA</p>	 <p>ТИТАНОВАЯ ДОЛИНА</p> <p>JSC S EZ Titanium Valley</p>	 <p>Химпарк ТАГИЛ</p> <p>CJSC M anagement company Ch emPark Tagil</p>	 <p>ADM ALTUS</p> <p>JSC PSO ADM-ALTUS</p>	 <p>Индустриальный парк НИЖЕГОРОДСКИЙ</p> <p>LLC MC Industrial park N izhegorodskiy</p>

 <p>LLC PRO FIL AG</p>	 <p>LLC N ARPROMRAZVITIE</p>	 <p>LLC N IKOCHEM</p>	 <p>OJSC Pe nza region Development corporation</p>	 <p>OJSC M iddle Ural Development Corporation</p>	 <p>LLC SPC M etallimpres</p>
 <p>LLC Managing company AIR-Techno</p>	 <p>OJSC L eningrad region agency for innovations</p>	 <p>LLC Kir ishi service company</p>	 <p>OJSC Ba shkortostan region development corporation</p>	 <p>LLC En viroChemie GmbH</p>	 <p>LLC Industrial park O gor</p>
 <p>CJSC Facility management company START Development</p>	 <p>CJSC Firma Az imut</p>	 <p>LLC H ausmann and Partners</p>	 <p>LLC Industrial park A vangard</p>	 <p>CJSC Facility management company S ozidiyani</p>	 <p>OJSC K aliningrad region development corporation</p>
 <p>LLC Industrial park Ch elny</p>	 <p>LLC K apital Energo</p>	 <p>LLC Industrial park S afonovo</p>	 <p>OJSC T ula region development corporation</p>	 <p>OJSC R usHydro Bashkortostan Efficiency</p>	 <p>OJSC R usHydro Bashkortostan Efficiency</p>
 <p>OJSC Moscow region development corporation</p>	 <p>LLC A Plus Development</p>	 <p>LLC F acility management company PRO -BUSINESS-PARK</p>	 <p>CJSC M agellan</p>	 <p>LLC F acility management company Prompark Vic toria Estate</p>	 <p>JSC F reight Village Kaluga</p>

AIP members

 <p>ООО "ВМК Капитал"</p>	 <p>STUPINO[®] INDUSTRIAL PARK</p>	 <p>КАРБОЛИТ</p>	 <p>РАБОЧИЙ МЕТАЛЛИСТ</p>	 <p>СТАНКОМАЗ</p>	 <p>УПРАВЛЕНИЕ КОМПАНИИ ИНВЕСТИЦИОННЫХ ОБОДОКНИК РЕСПУБЛИКИ ДАГЕСТАН</p>
<p>LLC V MK Capital</p>	<p>LLC S tupino Pro</p>	<p>OJSC K arbolit</p>	<p>LLC F acility management company of industrial park R abochiy metallist</p>	<p>LLC I ndustrial park S tankomash</p>	<p>Public enterprise of Republic of Dagestan F acility manage- ment company of investment sites of Republic of Dagestan</p>
 <p>АО «Гарнизон»</p>	 <p>ЧЕРЕПОВЕЦ ИНВЕСТИЦИОННОЕ АГЕНТСТВО</p>	 <p>Решение-Верное.РФ</p>	 <p>ВЯТКА</p>	 <p>КОРПОРАЦИЯ РАЗВИТИЯ ИРКУТСКОГО РЕГИОНА</p>	 <p>ИИМЕТМАШ</p>
<p>JSC Ga rnizon</p>	<p>ANPO I nvestment agency Ch erepovets</p>	<p>LLC V ernoe Resheniye</p>	<p>Executive board of the Mamedsh municipal district of the republic of Tatarstan</p>	<p>JSC I rkutsk region development corporation</p>	<p>OJSC Holding VN IIMETMASH named after Tselikov</p>
 <p>Фонд развития автономного округа Ханты-Мансийский автономный округ - Югра</p>	 <p>РАЗВИТИЕ</p>	 <p>ИСТИТУТ ТУЛАЭНЕРГОСЕТЬПРОЕКТ</p>	 <p>Корпорация инвестиционного развития Смоленской области</p>	 <p>RÖDER</p>	 <p>МУОМ</p>
<p>Development Fund of Khanty-Mansiysk autonomous region - Yugra</p>	<p>LLC I ndustrial park RAZVI TIYE</p>	<p>LLC I nstitute Tulaenergoprojekt</p>	<p>LLS S molensk regional corporation for investment development</p>	<p>LLC R oder</p>	<p>MUO M anagement company of Novosheshminsk municipal region</p>
 <p>Исполнительный орган государственной власти муниципального района Кукморский район Республики Татарстан</p>	 <p>ГРАДОСТРОИТЕЛЬНЫЕ РЕШЕНИЯ</p>	 <p>НЭОЦЕНТР КОМПАНИИ ИНВЕСТИЦИОННОГО РАЗВИТИЯ</p>	 <p>ХАБАРОВСКИЙ ПРОИЗВОДИТЕЛЬ КЕРАМИЧЕСКИХ ИЗДЕЛИЙ</p>	 <p>ПРЕОБРАЖЕНКА</p>	 <p>СОКУРЫ</p>
<p>Executive board of the Kukmor municipal district of the repub- lic of Tatarstan</p>	<p>LLC Gr adostroitelnye resheniya</p>	<p>JSC N EO Center</p>	<p>LLC Kh abarovsk manufacture of building ceramics</p>	<p>JSC T echnopark</p>	<p>LLC M anagement company S okury</p>
 <p>КОРПОРАЦИЯ РАЗВИТИЯ РЕСПУБЛИКИ МОРДОВИЯ</p>	 <p>КОРПОРАЦИЯ РАЗВИТИЯ ОРИОЛСКОГО РАЙОНА</p>	 <p>КОЛумбия</p>	 <p>oland</p>	 <p>РОСИНЖИНИРИНГ ПРОЕКТ</p>	 <p>COALCO</p>
<p>LLC D evelopment corporation of Republic of Mordovia</p>	<p>LLC O ryol regional development corporation</p>	<p>LLC I ndustrial park Columbia</p>	<p>LLC O LAND Promtechmon- tazh</p>	<p>LLC R osinjiniiring Project</p>	<p>LLC Co alco Development</p>

 <p>JSC SEZ PPT Ala buga</p>	 <p>LLC BO ES Construction</p>	 <p>JSC O boronAviaKhran</p>	 <p>OJSC M anagement company I ndustrial parks of Tyumen region</p>	 <p>JSC N aberezhnochelninskiy crane manufacture</p>	 <p>CJSC Kr asniy Yar AO</p>
 <p>OJSC S Iavrovskiy manufacture of car-and-tractor equipment</p>	 <p>ГБУ ЯО Центр развития малого и среднего предприни- мательства (бизнес-инкубатор)</p>	 <p>LLC I VSPAIP</p>	 <p>LLC M anagement company of Industrial Park R ogachevo</p>	 <p>MUO Pr ogress Drozhanoye municipal district</p>	 <p>LLC M C N ovocherkassk industrial park</p>
 <p>LLS S herrizon-Nord</p>	 <p>CJSC Kr asnodar krai develop- ment corporation</p>	 <p>Executive board of the Akta- nysh municipal district of the republic of Tatarstan</p>	 <p>JSC T omsk regional development corporation</p>	 <p>LLS R azmakh GP</p>	 <p>LLC L iteyschik</p>
 <p>OJSC L ipetsk regional development corporation</p>	 <p>LLC Ag ency for restructuring of commercial enterprises</p>	 <p>LLC K urgan industrial park</p>	 <p>LLC I ndustrial Invest and Capitals</p>	 <p>SUO S troyexprom</p>	 <p>LLC Es tate Service</p>
 <p>CJSC Laboratory of new Infor- mational technologies L anit</p>	 <p>JSC S EZ PPT K aluga</p>	 <p>LLC I nvestment company O plima</p>	 <p>LLC I ndustrial park SEVER</p>		



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